The Sault Ste. Marie YMCA
116th Annual General Meeting

Sault Ste. Marie YMCA | 235 McNabb Street | Sault Ste. Marie, ON | P6B 1Y3 | 705.949.3133 | www.sault.ymca.ca

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Sault Ste. Marie, ON P6B 1Y3
T. 705-949-3133
sault.ymca.ca

116th ANNUAL GENERAL MEETING
Tuesday, September 26, 2017 - 7:30am

AGENDA

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1. Welcome
2. Y Story
3. Call to Order of the 116th Annual General Meeting
4. Minutes of the 115th Annual General Meeting held September 27, 2016
5. Key Note Speaker: Gary Vipond Executive Director, United Way
6. Chair Report
7. CEO Report
8. Nominating Committee Report & Election of Directors
9. Presentation of the Audited Financial Statements
10. Appointment of Auditors for 2017/2018
11. Presentation of Staff Recognition Awards
12. Adjournment

FIND YOUR Y

Welcome to the 116th Annual General Meeting of the Sault Ste. Marie YMCA.

I have spent much of my life as a member of our YMCA. In my youth it was a place to play, whether it was in the pool or gymnasium. As a young adult it was a place to "hang out" with friends and definitely make new ones! Throughout my adult life, it has been a place to exercise, develop a healthy lifestyle, and to share experiences with my children. In recent years, it has become a place I have a vested interest in as a member of the board of directors.

I could never seem to figure out "WhY"? Why has this place meant so many different things to me throughout my life?

The answer has always been there. It's been there for over 100 years. The YMCA has always fostered a sense of belonging, regardless of your age, or where you are at in life; regardless of your religion, creed, colour or ethnicity, and no matter what your financial situation is. This is why I, along with thousands of others, have always made the YMCA a part of my life.

The YMCA changes as we change AND as the needs of our community change. It has always been relevant.

We have a strong membership because of this. We have strong leadership from our CEO and senior managers. We have a board of directors who fully understand what their role is and has the utmost confidence in the staff and volunteers who make it all happen on a daily basis.

The future of our local YMCA is bright -
it always has been. The Sault Ste. Marie YMCA
is not simply a part of our community,
it is part of the fabric of our community!

Thank you to all of the staff, volunteers,
members and donors, who continue to make
a difference in our community.

Thank you.

Robert Burns
Chair
Sault Ste. Marie YMCA Board of Directors

FIND YOUR Y

Like the Board Chair, the Sault Ste. Marie YMCA has been a part of my life since I was a child. I "Found my WhY" when my family moved to the community when I was 11 years old. The YMCA was a safe place to grow up in, surrounded by positive role models, to learn leadership skills and build relationships. I knew at a very young age, that my goal was to provide leadership to our YMCA, that this was my career choice. I am thankful every day, to be able to live my "WhY", and give back to an organization that gave so much to me.

2016-2017 was challenging, yet we were able to position ourselves in a better place strategically to move into the future. With financial restructuring, the addition of 2 new child care centres, and the development of a stronger staff leadership team, our YMCA is on better footing for the years to come. We will continue to source out funding for infrastructure, grow philanthropy and develop staff to ensure that the Sault Ste. Marie YMCA thrives.

I look forward to continuing to serve the members of the Sault Ste. Marie YMCA, and to meeting the needs of the community in the years to come. Much thanks to our donors, volunteers, board members and staff for their dedication and commitment to our YMCA; we could not do the work that we do without you!

Thank you,

Kim Caruso

Kim Caruso
Chief Executive Officer

SAULT STE. MARIE YMCA
115th Annual General Meeting

Tuesday September 27, 2016
7:30 AM Sault Ste. Marie YMCA Auditorium

Directors Present: L. Bertrand, R. Burns, P. Ciaschini, S. Evans Price, P. MacPhail, C. Ougler, J. Rajotte, J. Rowswell, N. Strom
Members Present: A. Bushnell, R. Gibbs, M. Marandola, W. Poser

1. Board Chair C. Ougler welcomed the staff, guests and board members.

2. Y Story was presented by T. Smith-Manklow.

3. C. Ougler brought the 115th Annual General Meeting of the Sault Ste. Marie YMCA to order at 7:51am.

4. **Motion 092716.01:** BIRT the minutes of the 114th Annual General Meeting be accepted as presented.

   Moved by R. Burns, seconded by A. Bushnell. Carried

5. Key Note Address: P. Beach, Manager of the Sault Ste. Marie Innovation Centre's Community Geomatics Centre.

6. Board Chair Report presented by C. Ougler.

7. CEO Report presented by K. Caruso.

8. J. Rajotte presented the Nominating Committee's Report.

9. **Motion 092716.02:** BIRT that C. Biocchi, D. Kargiannaskis, A. Notte and S. Saccucci be declared elected to the Sault Ste. Marie Board of Directors for a three year term ending in 2019; A. Jones enter into a one-year term ending in 2017, and that R. Burns begin his second three year term with the Sault Ste. Marie YMCA Board of Directors ending in 2019.

   Moved by J. Rajotte, seconded by S. Evans Price. Carried.

10. J. Archambeault of BDO Canada LLP presented the auditor's report.

11. **Motion 092716.03:** BIRT the Audited Financial Statements be accepted as presented.

    Moved by N. Strom, seconded by P. MacPhail. Carried

12. **Motion 092716.04:** BIRT BDO Canada LLP be appointed auditors for the 2016/2017 fiscal year.

    Moved by N. Strom, seconded by J. Rajotte. Carried

13. Staff service pins were presented by K. Caruso, M. Miskiw and C. Ougler to: T. Stewart-ChildCare & Children's Services/5 years; K. Mackenzie-ChildCare & Children's Services/10 years; K. McKee-Community Services/10 years; A. Markkula-Finance & Administration/25 years, and J. Favro-ChildCare & Children's Services/25 years.

14. C. Ougler presented retiring directors J. Rajotte and P. MacPhail with a token of appreciation for their years served on the Sault Ste. Marie YMCA Board of Directors.

15. R. Burns presented the Governance Report.

16. **Motion 092716.05:** BIRT the By-Law Amendments and additions be accepted as presented.

    Moved by R. Burns, seconded by P. MacPhail. Carried.

17. **Motion 092716.06:** BIRT the 115th Annual General Meeting of the Sault Ste. Marie YMCA be adjourned.

    Moved by L. Bertrand, seconded by S. Evans Price. Carried

18. The meeting adjourned at 9:06am.

In spring of 2016 it was determined that Parkinson's disease had snuck into my wife's life. We were encouraged to make exercise a constant part of our lives. Exercise and social interaction with prescribed medication, has proven to slow down progress of the Parkinson's. During our last medical visit with our neurologist, it was determined that the disease had progressed very little. Let me tell you; the staff and especially fellow Y members, have really been the answer to helping us in slowing this down. ~Georges & Jeanne Seguin

"Finding your WhY" can happen at anytime or anywhere at the YMCA. Here is part of Jennifer's story explaining how she found her WhY in our childcare with regards to the **Trust** she has in the educators at the YMCA.

"...I should note that Kyle has anaphylactic allergies to specific foods. As you can appreciate, this comes with its own anxieties and fears as you are leaving your child with a life-threatening allergy in someone else's care when he is not old enough to communicate or comprehend the magnitude of the risk. I was and continue to be confident in their ability to ensure our son is safe at all times in their care and if there ever was a question about his allergies, I would and will get a call immediately. This week as we were walking by the day care at the school, Kyle wandered in to give his favourite 'teacher' a hug. When I asked him if he missed Stephanie, he responded, "Yes Mom! You know she is my second mom."

The year has been an exciting adventured-filled time. The opening of two new childcare sites has to be the most exciting news to report. In September of 2016, the YMCA Our Lady of Lourdes Before and After School Program began operation. This new site offers care to children in grades JK to 5. It is licensed for 26 JK/SK and 15 school-aged children and provides service for children that attend Our Lady of Lourdes, Holy Family and St Francis schools. In January of 2017, Isabel Fletcher YMCA Child Care opened offering care to 10 toddlers and 8 preschoolers, as well as 13 JK/SK and 15 school aged children. The schools have welcomed the YMCA programs into their space with open arms and have given our employees a sense of belonging and importance in their school. Our existing child care sites at the YMCA and Tarentorus have continued to sustain high occupancy levels for the full year. In September of 2016, the Early Risers and Extended Care Program was licensed, increasing our before and after licensed child care capacity by another 18 spots. Licensed childcare continues to expand and we continue to strive to offer a place where children feel a sense of well being, belonging and have the opportunity to express themselves freely while being engaged in learning with the educators and their peers. All of these qualities are an important part of being a licensed child care that offers high quality care to the families in our community. For 2 years in a row, the Sault Ste. Marie YMCA has scored higher than the national average in all areas of a Before and After School survey which speaks to the high quality of care being provided, as well as to the relevance of the YMCA expanding to offer care at other locations in our community.

Not only has licensed child care seen growth this past year, but the After School Antics program has also expanded to offer free programming to another school in our city. In September of 2016, After School Antics began operating at Northern Heights school. The program is also offered at HM Robins, Notre Dame, and Holy Family.

Lastly, one of the most exciting and challenging adventures that occurred this year in YMCA ChildCare and Children's Services would be in child-minding. In the fall of 2016, we provided care for Syrian refugee children while their parents participated in English classes. The staff warmly welcomed these children and gave both the children and parents a feeling of belonging and acceptance, as they began their new life in Canada. The children spent the morning in our care and truly loved heading outside to the playground, going to the gym to play basketball, as well as interacting with the other children that visit our play centre daily. The staff of YMCA ChildCare and Children's Services look forward to the years to come, and will continue to provide exceptional care to our youngest participants while helping them "Find their WhY"!

Membership Services

Membership Services

In the fall of 2016, Membership Sales and Service developed a marketing plan to help promote and retain members throughout the year. The "Find your WhY" campaign was launched in January, and was successful in attracting over 200 new members. Also new this year, was the implementation of non-member program fees to invite and encourage all members of the community to "Find their WhY".

To improve our Membership experience, we have been working on the development and transition of our membership software. Dynamics for Membership (DfM) will enable members to have a better self-serve online experience, from program registrations to applying for memberships. Implementation is scheduled for the beginning of 2018.

Adult Programs

Throughout the year and during the "Find Your WhY" campaign, we were able to offer our members many great classes and programs. Several new classes were introduced: Forever Fit, Dryland Sports Conditioning, Booty Burn, Powerhouse, HIIT, and Snorkeling. 12 staff and volunteers were certified as YMCA Fitness Instructors. We also held our third annual 90 Day Fitness Challenge, which had over 80 participants working towards personal health and fitness goals.

New Horizons for Seniors funding enabled us to support programming needs with new accessible door hardware and an upper body ergometer for the Wellness Centre, pool stairs, Sit Fit chairs, and exercise balls.
We held our first Dodgeball tournament, in support of the Strong Kids Campaign. With 14 teams registered and 110 participants, over $3300 was collected for Strong Kids!

Child, Youth, Family and Aquatics

Many of our members "Find their WhY" through taking advantage of the hundreds of programs offered in the Child, Youth and Family department of the YMCA. Swimming lessons, YBC basketball, martial arts and gymnastics continue to be the mainstay of the Sault Ste. Marie YMCA.

Swim-to-Survive was successful once again with 364 students registered from 10 HSCDSB schools.
The Leaders-In-Training program has shown growth with the number of registered participants. The first Cardboard Boat Races in northern Ontario were held in the fall of 2016, developed in partner with Skills Ontario.

The Sault Ste. Marie YMCA Financial Report

Statement of Operation for the year ending March 31, 2017

March 31		2017	2016
Assets			
Current			
Cash and short term investments	$	89,665	120,170
Accounts receivable		24,249	26,768
Government grants receivable		-	-
Supplies for sale		379	1,312
Prepaid expenses		7,876	8,126
		122,169	156,376
Restricted - Cash and short term investments		104,778	110,633
Capital assets		3,385,571	3,573,926
	$	3,612,518	3,840,935
Liabilities and Net Assets			
Liabilities			
Bank indebtedness	$	-	718,680
Accounts payable and accrued liabilities		182,817	174,603
Payable to affiliated clubs		2,203	37,205
Deferred revenue		214,081	144,619
Due to Ministry of Training, Colleges and Universities		-	105,034
Current portion of long term debt		69,852	1,205,533
Current portion of capital lease obligations		5,478	42,994
		474,431	2,428,668
Deferred contributions		1,716,536	1,760,716
Long term debt		1,848,428	-
Capital lease obligations		12,651	22,720
		4,052,046	4,212,104
Net Assets			
Externally restricted		15,630	11,797
Endowments		60,817	60,817
Unrestricted		(515,975)	(443,783)
		(439,528)	(371,169)
		3,612,518	3,840,935
Net assets (deficit) , beginning of year	$	(371,169)	(261,899)
Excess (deficiency) of revenue over expenses		(68,359)	(109,270)
Net assets, end of year	$	(439,528)	(371,169)

March 31		2017	2016
Revenue			
Membership	$	1,360,767	1,667,025
Program		343,645	411,145
Childcare		1,211,496	984,655
Government grants		517,637	588,500
United Way support		12,400	22,430
Service and supply		40,318	19,550
Donations and fundraising		47,791	65,685
Amortization of deferred contributions		88,460	88,146
Lottery		10,580	19,405
Other		178,428	81,401
		3,811,522	3,947,942
Expenses			
Wages and benefits		2,358,291	2,442,370
Program supplies		118,785	144,370
Building operations		706,122	704,605
Administration		225,929	251,376
Affiliated organization fees		75,229	81,710
Fundraising		4,483	4,087
Amortization		280,164	317,217
Interest and bank charges		27,818	31,160
Interest on long term debt & leases		66,174	61,152
Bad debts		16,886	19,165
		3,879,881	**4,057,212**
Excess (deficiency) of revenue over expenses	$	**(68,359)**	**(109,270)**

This financial information has been taken from the audited statements prepared by BDO Canada LLP. Complete financial statements are available upon request.

Ste. Marie YMCA Volunteers

Ault, Randy
Barrett, Stephanie
Beauchamp, Suzanne
Beharriel, Ashley
Beharriel, Rick
Belanger, Delores
Bertrand, Lori
Biasucci, Dino
Biocchi, Chris
Brown, Dylan
Burns, Robert
Bushnell, Ann
Caple, Corey
China, Cheryl
Ciaschini, Ann
Ciaschini, Pat
Clark, Logan
Couturier, Emily
Couturier, Sara
Cressey, Rosemary
Crowley-Strom, Lara
Crowley-Strom, Sabrina
D'Agostino, Tony
Disisto, Brenda
Dudezki, Kyle
Evans, Cole
Evans-Price, Sheryl
Fagan, Sean
Fasulo, Maximus
Ficociello, Erminia
Flood, Jennifer
Franco
Frost, Christine
Frost, Jason
Gibbs, Robert
Giodano, Alysha
Hamilton, Rob
Harris, Cliff
Harris, Donovan
Hay, Autumn
Hayman, David
Hayman, Maryann
Hewgill, Emily
Hollaran, Cassady
Hunt, Shari
Jones, Amber
Jylha, Lee
Kennan, Matthew
King, Liz
Kubik, Janet
Lafrance, Marty
Laidlaw, Kirsty
Lamming, Evan
Lampe, Brian
Lesage, Maxine
Lougheed, Hugh
Lougheed, Laura
Lukenda, Danielle
Luukkonen, Carly
MacKinnon, Pat
MacWilliams, Brittany
MacWilliams, Steph
Mancuso, Jerry
Marandola, Maria
Marshall, Ken
Mazzuca, Alexander
Mazzuca, Dino
McBride, Peter
McLarty, Randy
McLeod, Steve
Meaghan
Metcalfe, Lindsay
Mills, Elaine
Mitchell, Beth
Morton, Willow
Nixon-Holmes, Callum
Notte, Allison
Oben, Jacob
Ougler, Cindy
Parr, Betty Lou
Pascall, Shelly
Pearson, Emma
Poser, Wyatt
Possamai, Ryan
Prescott, Christine
Robertson, Jason
Rowswell, Joel
Sears, Judy
Shackleton, Gavin
Shackleton, George
Shaule, Erika
Stevenson, Sandra
Striukas, Robert
Strom, Neil
Sweet, Sadie
Sylvestre, Ila
Thomlinson, Carmel
Tomlinson, Penny
Wiemer, Jeff
Wiemer, Mike
Wigmore, Kylee
Williams, Judah
Williams, Ron
Wilson, Gerald
Wuerdemann, Bella
Wuerdemann, Ron
Yun, Shirley

The YMCA has impacted my family's lifestyle not only in volunteering and working, but also creating a positive relationship with my daughter. ~ Tina Bastos

If you have been missed, please accept our sincere apologies and contact us at info@ssmymca.ca

CHILDREN

YOUTH

FAMILIES

ADULTS

OLDER ADULTS

We believe life can be better together.

The YMCA is one of Sault Ste. Marie's longest standing and largest charities, with a presence in the community since 1900. The Sault Ste. Marie YMCA now serves more than 10,000 people annually across 10 program locations, providing programming and services in child care, before and after school programs, employment support, fitness, aquatics, recreation and education.

Our Charitable Mission is to promote the development of spirit, mind and body by encouraging healthy lifestyles, personal growth and service to the community.

Our Values or our "character", are the basis of who we are, how we live and how we treat others: caring, honesty, respect, responsibility, excellence and social inclusivity.

Why the Y Matters
As a charity, the YMCA provides vital community services that are having a positive impact on some of Sault Ste. Marie's most pressing social issues - from chronic disease to unemployment, social isolation, poverty, inequality and more.

FIND YOUR WHY

The Sault Ste. Marie serves people in the following areas:

- Licensed ChildCare at 4 sites
- Health and Wellness
- Learning to Swim
- Gambling Awareness
- Before and After School Programing at 6 sites
- Youth Employment Readiness and Support
- Poverty Reduction Strategies
- Settlement Support

Quick Facts

APPROXIMATELY 4,000 MEMBERS

120 PASSIONATE EMPLOYEES

10 PROGRAM SITES

OVER 10,000 PEOPLE SERVED

42% OF MEMBERS ARE UNDER 18 YEARS OLD

>$250,000 IN DIRECT FINANCIAL ASSISTANCE

110 DEDICATED VOLUNTEERS CONTRIBUTING

7,029 HOURS OF SERVICE

32 COMMUNITY PARTNERS

2016/2017 Sault Ste. Marie YMCA Generous Donors

Alsadiq, Mohammed
Amato, Rosemarie
Ambeault, Thomas
Anderson, Carole
Anonymous
Bailey, Cheryl
Beauchamp, Suzanne
Beck, Alyssa
Berardelli, Rose
Burgess, M.
Campbell, Cathrine
CIBC
Canadian Kidney Trustee
Caruso, Kim
Chambers, Jessica
Chaput, Cathy
Ciaschini, Ann
Clark, Tamara
Columbo, Melissa
Conway, Melissa
Coudert, Jenny
Dear, Jacqueline
Dickey, Edward
Dorothy's Yoga Class
Dunham, Whitney
Fam Medicine Cor. - Dr. Fam
Gao, Lan
Gardner, John
Gardner, Margaret
Glassford, Paul
Greco, Wayne
Gulyas, Ginny
Halloran, Cassady
Harvey, Donna
Hooper, Linda
Kelly, Neva
King, Elizabeth
Korah Collegiate
Labbe, Chantal
Lafleur, Roy-Ann
Laitenen, Christine
Larabie, Denial
Lawson, Doug & Jacqueline
Leprieur, Cloudia
Lesage, Maxine
Loboda, Julie
Lombardo, Barbara
MacPhail, Peter
Markkula, Anne
Maskell, Katherine
Matthews, Barbara
McLeod, Steve
McLurg, Scott
Miskiw, Marlene
Njari, Laura
Norman, Janet
O'Brien, Randy
O'Neil, Eva
Ougler, Cindy
Ovens, Reva
Parr, Cathy
Peake, Len
Pharmasave Pharmacy
Pihelgas, Jari
Pittendrigh, Patricia
Portengen, Sonya
Poser, Wyatt
Presgrave, Mary
Provenzano, Christian
Rackham, Linda
Rains, Matt
Rice, Jack

I could never thank the YMCA enough for what it has provided me and my two children. A place to belong, feel welcome, be healthy, lose weight, gain friendships and so much more. You really feel like part of the family there. I am forever grateful to the YMCA and the staff for everything it has provided me and my kids. ~Erin Brown

Russell, Judy
Sault Area Hospital Leadership Team
Sault Surge Aquatic Team
Saunders, Elizabeth
Saunders, Gord
Scott, Ryan
Shaule, Jana
Shelbourne, William
Slewidge, Nancy
Smale, Maxine
Smith, Carly
Soo Mill and Lumber Company
SSM Police Service
St. Mary's College
Stewart, Tyler
Stone, Andrea
Sullivan, Tiffany
Sweigard, Janey
Swystun, Karen & William
Thunder, Lance
USW Local 2724
Vezina, Theresa
Wats Supplies
Webb, David
Wilkins, Mike
Zielke, Edmund

Dinner Dance Donate Donors

YMCA Young Artists
Coverfly
Joe Diflumeri from Gemini Music
Quality Inn & Suites Bay Front
BAN Property Management
Northern Superior Brewing Co.
WINMAR Sault Ste. Marie
Kevanna Studios
Soo Mill Buildall
Silver Creek Golf Course
NAPA Auto Parts
Shingwauk Anishinaabe Student's Association
Rose & Sylvie Berardelli
Juicy Beatz
Simply Beadz
Sheila Beishlag
Savoy's Jewellers
Canadian Tire
Apple Auto Glass

Dinner Dance Donate Donors

Highland Ford
Searchmont Resort
Chrissy Hiddleston
Pet Value Second Line
Art Gallery of Algoma
All Seasons Sportswear
Hiawatha Highlands
Solo Trattoria
Krista Comfort
McDougall Energy
Nancy Brewer at Scentsy
Fiddlehead Farm
Station Mall
Best Buy
Metro
Lyons Timber Mart
Jan Mosher Creations
SSM Lacrosse Association
Ginny Golyas

2016/2017 Sault Ste. Marie YMCA Board of Directors, Executive

Chair
Robert Burns

Vice Chair
Sheryl Evans Price

Past Chair
Cindy Ougler

Treasurer
Joel Rowswell

Secretary
Ann Ciaschini

Director - Lori Bertrand
Director - Pat Ciaschini
Director - Maxine Lesage
Director - Neil Strom
Director - Dino Biasucci
Director - Chris Biocchi
Director - Amber Jones
Director - Allison Notte

Sault Ste. Marie YMCA Management Team

Kim Caruso	Chief Executive Officer
Anne Markkula	Chief Financial Officer
Marlene Miskiw	Manager of ChildCare and Children's Services
Rose Berardelli	Manager of Membership Services and Marketing
Dustin Whyte	Supervisor of Aquatics
Ryan Scott	Supervisor of Plant and Facility
Erica Tucker	Supervisor of Adult Programs and Marketing
Alison Weir	Supervisor of Child, Youth and Family Programs
Maria Santoro	Supervisor of ChildCare and Children's Services

Sault Ste. Marie YMCA
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115th Annual General Meeting

The Nominating Committee presents the following members for election to the Sault Ste. Marie YMCA Board of Directors for a three-year term expiring 2020:

Kelli Ann Lemieux
Sharon Seeler
Rob Spina
Bill Vanderleest
Colin Wilson
Charlotte Wiseman

The Nominating Committee presents the following youth delegate for election to the Sault Ste. Marie YMCA Board of Directors for a one year term expiring 2020:

Joel Rowswell

I would say destiny brought me to Canada and then to Sault Ste. Marie. Two years back when I moved to this place with my family, I knew no one. I happen to come to Y with my son and came to know about the classes. I feel blessed that I was part of the Y family and wish them a great future so that they carry on the good work of building healthy community. ~Upma Paul

YMCA STRONG KIDS CAMPAIGN

Kids are our future

Kids can help create strong communities for today and for the future, but only if they have the chance to reach their full potential.

Your donation will help support proven programs that give kids the opportunities they need to live healthier, happier lives now, but also to grow into productive adults.

By giving today, you can help our kids build a better community for tomorrow.

Impact of Your Gift...

YMCA programs have a positive impact on all, but particularly on children, teens and young adults, dramatically enhancing their health and overall well-being. The economic impact of keeping our kids healthy and active is well proven and documented.

How to Give

Don't Wait... Give generously today!

Give in person, call the number below or to donate online, visit:

705.949.3133 | ymcastrongkids.ca