The Sault Ste. Marie YMCA
117th Annual General Meeting

Valuing the Difference Between Us

Sault Ste. Marie YMCA | 235 McNabb Street | Sault Ste. Marie, ON | P6B 1Y3 | 705.949.3133 | www.sault.ymca.ca

Sault Ste. Marie YMCA
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117th ANNUAL GENERAL MEETING
Tuesday, September 25, 2018 - 7:30am

AGENDA

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1. Welcome
2. Y Story
3. Call to Order of the 117th Annual General Meeting
4. Minutes of the 116th Annual General Meeting held September 26, 2017
5. Key Note Speaker: Kim Charteris, YMCA Ontario
6. Chair Report
7. CEO Report
8. Governance Report - By-Law Amendments
9. Nominating Committee Report & Election of Directors
10. Presentation of the Audited Financial Statements
11. Appointment of Auditors for 2018/2019
12. Presentation of Staff Recognition Awards
13. Adjournment

VALUING THE DIFFERENCE BETWEEN US

Welcome to the 117th Annual General Meeting of the Sault Ste. Marie YMCA.

Whether we are volunteers, employees, or members of the Sault Ste. Marie YMCA, we are all ambassadors of our Y. As such, we must act as facilitators to nurture and promote diversity in our community. It must be understood and embraced. It must become an intrinsic part of our philosophy. It means celebrating the differences of every individual. This extends through age, class, race, ethnicity, gender and sexuality. It also has important ramifications for spiritual beliefs, as well as for people with disabilities and varied educational status.

Diversity is perhaps the richest resource we have. It is the source of all creativity and innovation. It is seeing things differently, and without that ability we would have ground to a halt a long time ago as a society.

Last year I spoke of a "sense of belonging" and "impact" and "sustainability" with respect to our YMCA. These three pillars are held together by a common foundation which is diversity.

Diversity is why everyone feels a sense of belonging when they walk through our doors. Diversity is why we continue to have a positive impact on our community. Diversity is why we have been able to maintain sustainability and deliver relevant programs and services for over 100 years.

Our YMCA is made up of people of all ages and from every walk of life working side by side to strengthen our community. Together we work to ensure that everyone, regardless of ability, age, cultural background, ethnicity, faith, gender, gender identity, ideology, income, national origin, race or sexual orientation has the opportunity to reach their full potential.

By remaining focused on the three pillars of belonging, impact and sustainability, we continue to be the leaders in our community in diversity - diversity and valuing the difference between us to do what we do. Thank you to all of our volunteers, employees and members for playing a vital role in what was a successful year, for enriching our YMCA and contributing to a healthier Sault Ste. Marie for everyone, every year - by embracing diversity in all of its wonderful forms and dimensions!

Robert Burns
Chair
Sault Ste. Marie YMCA Board of Directors

VALUING THE DIFFERENCE BETWEEN US

2017-2018 was a year to be celebrated for many reasons. With the hard work of staff and volunteers, we saw our YMCA succeed on several fronts.

First, we are continually expanding our services to meet the needs of families in our community. YMCA Child Care is growing by leaps and bounds, with the growth of infant care and additional child care facilities. Our YMCA is rapidly becoming the leading provider of child care in Sault Ste. Marie. We also developed and implemented a new program for youth in the downtown core, called Youth In Action. This program is designed to fight poverty at the very basic level of ensuring youth have what they need to succeed in school: physical activity, proper nutrition and educational support. In health and fitness, we have been working diligently to re-vamp our programs and infuse creativity into our schedule!

Secondly, our YMCA received not one, but TWO awards at the Chamber of Commerce annual business awards in January. We were honoured to be recognized as a Leader in Accessibility, which is no small feat given the age of our facility! The second award received was the Non-Profit Business of the Year Award, which is dedicated to all of the staff and volunteers for their continual efforts to make our YMCA the best that it can be.

Lastly, (and although everything is not about money as the work that we do is absolutely the most important part of the YMCA), we had a successful year financially for the first time in MANY years. This is not to be under-estimated for a second as these are difficult economic times in our community and we also had a significant period of adjustment with changing labour regulations. Congratulations to all of the YMCA leaders for showing great fiscal responsibility.

It has been an absolute pleasure serving you. I have enjoyed working with each of you to create the greatest positive impact in our community.

Thank-you!

Kim Caruso

Kim Caruso
Chief Executive Officer

SAULT STE. MARIE YMCA
116th Annual General Meeting

Tuesday September 26, 2017
7:30 AM Sault Ste. Marie YMCA Auditorium

Directors Present: L. Bertrand, R. Burns, A. Ciaschini, A. Notte, C. Ougler, and J. Rowswell

Members Present: R. Gibbs, P. MacPhail, and G. Saunders

1. Board Chair R. Burns welcomed the staff, guests and board members.

2. Y Story was presented by E. Brown.

3. R. Burns brought the 116th Annual General Meeting of the Sault Ste. Marie YMCA to order at 7:51am.

4. **Motion 092617.01:** BIRT the minutes of the 115th Annual General Meeting be accepted as presented.
Moved by C. Ougler, seconded by A. Ciaschini. Carried.

5. Key Note Address: G. Vipond, Chief Executive Officer of the United Way of Sault Ste. Marie.

6. Board Chair Report presented by R. Burns.

7. CEO Report presented by K. Caruso.

8. L. Bertrand presented the Nominating Committee's Report.

9. **Motion 092617.02:** BIRT that K. Lemieux, S. Seeler, R. Spina, B. Vanderleest, C. Wilson and C. Wiseman be declared elected to the Sault Ste. Marie Board of Directors for a three year term ending in 2020, and that J. Rowswell begin his second three year term with the Sault Ste. Marie YMCA Board of Directors ending in 2020.
Moved by L. Bertrand, seconded by A. Notte. Carried.

10. J. Archambeault of BDO Canada LLP presented the auditor's report.

11. **Motion 092617.03:** BIRT the Audited Financial Statements be accepted as presented.
Moved by J. Rowswell, seconded by C. Ougler. Carried.

12. **Motion 092617.04:** BIRT BDO Canada LLP be appointed auditors for the 2017/2018 fiscal year.
Moved by J. Rowswell, seconded by A. Notte. Carried.

13. Staff service pins were presented by K. Caruso, M. Miskiw and R. Burns to: N. Robinson 5 years-Youth Programs and ChildCare; T. Castles 5 years-Aquatics; E. Phillips 10 years-ChildCare & Children's Services; B. Lombardo 15 years-Administration; L. Njari 20 years-ChildCare; A. Wetzl 25 years-ChildCare and Adult Programs; M. Amato 25 years-ChildCare, and M. Santoro 30 years-ChildCare.

14. R. Burns thanked retiring directors A. Jones, S. Evans-Price, C. Biocchi and N. Strom for their service on the board and presented C. Ougler with a token of appreciation for 11 years of service on the Sault Ste. Marie YMCA Board of Directors.

15. **Motion 092617.05:** BIRT the 116th Annual General Meeting of the Sault Ste. Marie YMCA be adjourned.
Moved by C. Ougler, seconded by L. Bertrand. Carried.

16. The meeting adjourned at 9:06am.

Child Care and Children's Services

The past year has seen the YMCA Child Care continue to expand and grow throughout the city of Sault Ste. Marie. Our main location has seen the expansion of infant care to include another ten spaces being made available to the parents in our community. Increasing the total number of infant spaces has made YMCA Child Care the largest provider of licensed infant care in Sault Ste. Marie.

The YMCA Riverview Childcare began operation in January of 2018. This site provides care for infants, toddlers, preschoolers and before and after school children. It was exciting to have this child care become a part of the YMCA because it offers very unique care options for parents called flex care. Flex care gives the parents the opportunity to choose the days they require care each week as well as how long their child needs to be in care. This option is a perfect solution for parents whose work schedules change frequently, giving them the opportunity to spend time with their children on their days off while not incurring the cost of care. This site also provides the option for parents to access extended hours of operation from 6:30 AM to 6:00 PM, once again giving parents a better variety of options to better suit their lifestyle.

Along with our licenced centres, the YMCA also operates four After School Antics programs. These programs have remained very popular and are often filled to capacity as soon as registrations are sent out. After School Antics is free of charge for the participants and focuses on keeping the children physically active, creative and busy learning new life skills such as food prep and clean up skills in a friendly, safe environment. A nutritious snack is provided daily and is had in a group environment that fosters communication and friendship.

Child Care is an important part of the YMCA. Staff work hard at providing a warm, welcoming environment for all families accessing services. The hard work is being recognized as is evident in the responses from parent surveys. We look forward to continuing to grow, and mostly to provide quality care to the children of our community!

Membership Services

Encouraging a sense of belonging within our community continues to be one of our priorities. Non-Members can purchase day passes to participate in our classes and enjoy all of what the facility has to offer.
Our Strong Kids Campaign enables us to assist with memberships, summer camps, PA days, and holiday camps. We supported over 700 members with Financial Assisted Memberships this year.

Membership Sales and Adult Programs have plans to redevelop the existing Personal Training plan to help promote and sustain clients. Our Get Ready, and Improve Your Health campaigns will begin in September 2018.

New membership software, Dynamics for Memberships, continues to be developed to enable members to have a better self-serve online experience, from program registrations to applying for memberships in person or online. New membership cards have been created and implemented to ensure all members have current cards to access the facility.
The Adult Enrichment Centre utilize our facility, as their participants volunteer with our staff to help with various tasks like housekeeping, folding towels and customer service.

Adult Programs

Adult Programs are always expanding, offering a variety of options. Junior Powerhouse, HIIT, Ballroom Dancing, BollyX and Kettlebell AMPD were added to our Fall/Winter 2017-2018 program year. Our 2019 Fall Programming will offer many more options to support a healthy lifestyle.
We held our third annual 90 Day Fitness Challenge, which had over 60 participants who worked toward personal health and fitness goals.
An Aqua Fit training course was held to certify instructors to meet the needs of all the added aquatics classes being added to the Fall 2018 program. We qualified for the New Horizons Grant for seniors again this year. The funding enabled us to purchase Aquatics and Adult programming equipment including: aquatic poles, aquatic weights, paddles and noodles, Thera bands, body bars, and kettlebells. We also held our second annual dodgeball tournament, in support of Strong Kids. $1500 was raised this year!

Child, Youth, Family and Aquatics

We continue to look for new opportunities to include Child, Youth and Family in our programming. Swimming lessons, YBC basketball, karate, family yoga, and junior bootcamp are just a few of the programs available to encourage our youth and families to get out and participate together. Over 750 youth and teens registered for programs throughout the year. PA Day Camps and March Break Camp continue to be successful and are always available for member and non-member participants to enjoy in some fun.
Every year in April we celebrate Healthy Kids Day, where families can explore fun and healthy activities together here at the YMCA.
Our Aquatics department offered another successful Swim to Survive program in March with 300 students registered from 16 ADSB schools.

The Sault Ste. Marie YMCA Financial Report

Statement of Operation for the year ending March 31, 2018

March 31		2018	2017
Assets			
Current			
Cash and short term investments	$	261,175	89,665
Accounts receivable		66,808	24,249
Supplies for sale		631	379
Prepaid expenses		10,720	7,876
		339,874	122,169
Restricted - Cash and short term investments		115,992	104,778
Capital assets		3,336,642	3,385,571
	$	3,792,508	3,612,518
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued liabilities		249,095	182,817
Payable to affiliated clubs		9,176	2,203
Deferred revenue		320,881	214,081
Current portion of long term debt		72,136	69,852
Current portion of capital lease obligations		5,382	5,478
		656,670	474,431
Deferred contributions		1,728,115	1,716,536
Long term debt		1,776,291	1,848,428
Capital lease obligations		7,167	12,651
		4,168,243	4,052,046
Net Assets			
Externally restricted		19,029	15,630
Endowments		60,817	60,817
Unrestricted		(455,581)	(515,975)
		(375,735)	(439,528)
		3,792,508	3,612,518
Net assets (deficit) , beginning of year		(439,528)	(371,169)
Excess (deficiency) of revenue over expenses		63,793	(68,359)
Net assets, end of year	$	(375,735)	(439,528)

March 31		2018	2017
Revenue			
Membership	$	1,318,067	1,360,767
Program		352,248	343,645
Childcare		1,766,836	1,211,496
Government grants		571,576	517,637
United Way support		192	12,400
Service and supply		34,210	40,318
Donations and fundraising		61,256	47,791
Amortization of deferred contributions		95,426	88,460
Lottery		8,005	10,580
Other		65,306	178,428
		4,273,122	3,811,522
Expenses			
Wages and benefits		2,573,335	2,358,291
Program supplies		229,023	118,785
Building operations		732,903	706,122
Administration		273,691	225,929
Affiliated organization fees		70,598	75,229
Fundraising		11,050	4,483
Amortization		240,963	280,164
Interest and bank charges		8,709	27,818
Interest on long term debt & leases		62,284	66,174
Bad debts		6,773	16,886
		4,209,329	**3,879,881**
Excess (deficiency) of revenue over		**63,793**	**(68,359)**

This financial information has been taken from the audited statements prepared by BDO Canada LLP. Complete financial statements are available upon request.

Sault Ste. Marie YMCA Volunteers

Ault, Randy
Barrett, Stephanie
Beauchamp, Suzanne
Beharriel, Ashley
Beharriel, Rick
Belanger, Delores
Bertrand, Lori
Bertrand, Ruth
Bertrand, Shelley
Biasucci, Dino
Boston, BJ
Bourdage, Ronda
Brown, Dylan
Burns, Robert
Bushnell, Ann
Caruso, Kim
China, Cheryl
Ciaschini, Ann
Ciaschini, Pat
Clark, Logan
Couturier, Emily
Couturier, Sara
Cressey, Rosemary
D'Agostino, Tony
Disisto, Brenda
Driggan, Les
Dudezki, Kyle
Evans, Cole
Fagan, Sean
Fasulo, Maximus
Ficociello, Erminia
Frost, Christian
Frost, Jason
Gibbs, Robert
Giodano, Alysha
Hamilton, Rob
Hay, Autumn
Hayman, David
Hayman, Maryann
Heimonen, Bridgette
Hewgill, Emily
Higham, Leo
Higham, Lucas
Hollaran, Cassady
Juby, Nancy
Jylha, Lee
King, Liz
Kubik, Janet
Lafrance, Marty
Laidlaw, Kirsty
Lamming, Evan
Lawson, Donnie
Lesage, Maxine
Little, Alex
Lougheed, Hugh
Lougheed, Laura
Lukenda, Danielle
Luukkonen, Carly
MacKinnon, Pat
MacWilliams, Brittany
Mancuso, Jerry
Marandola, Maria
Marshall, Ken
Mazzuca, Alexander
Mazzuca, Dino
McBride, Peter
McLarty, Randy
McLeod, Steve
Metcalfe, Lindsay
Mills, Elaine
Mitchell, Beth
Morton, Willow
Nixon-Holmes, Callum
Notte, Allison
Oben, Jacob
Ouellet, Jocelyn
Ougler, Cindy
Parr, Betty Lou
Pearson, Emma
Peltonen, Halina
Plaunte, Angela
Poser, Wyatt
Possamai, Ryan
Prescott, Christine
Rajotte, James
Rajotte, Tammy
Rattle, Robert
Robertson, Jason
Rowswell, Joel
Sears, Judy
Seeler, Sharon
Shackleton, Gavin
Shackleton, George
Shaule, Erika
Smith, Mark
Spina, Rob
Stevenson, Sandra
Sweet, Sadie
Sylvestre, Ila
Thomlinson, Carmel
Tomlinson, Penny
Tremblay, Todd
Vanderleest, Bill
Van Hoof, Camryn
Watson, Allan
Wiemer, Jeff
Wiemer, Mike
Wigmore, Kylee
Williams, Judah
Williams, Ron
Wilson, Colin
Wilson, Gerald
Wiseman, Charlotte
Wuerdemann, Bella
Wuerdemann, Ron
Yun, Shirley

If you have been missed, please accept our sincere apologies and contact us at info@ssmymca.ca

2017/2018 Sault Ste. Marie YMCA Generous Donors

Amato, Rosemarie
Berardelli, Rosanne
Bertrand, Lori
Biasucci, Dino
Boniferro, Carlo
Burden, Dave
Campbell, Alex & Kathy
Campbell, Cathrine
Caruso, Kim
Castles, Tom
Chikoski, Anna
Ciaschini, Ann & Bruno
Clark, Tamara
Columbo, Melissa
Combs, Elizabeth & Kevin
Conway, Melissa
Coudert, Jenny
CUPE Local 4685
Dear, Jacqueline
Dickey, Edward
Dorothy's Yoga Class
Dunham, Whitney
Eddy, Anita & David
Elgie, Cindi & Geoff
Fam, Dr. Poh Nyuk
Frates, Marilyn
Gardner, John
Gardner, Margaret
Gauthier, Robert & Norma
Gillespie, Chris
Glassford, Paul
Grandview Public School
Greco, Guy
Greco, Wayne
Gulyas, Ginny
Halloran, Cassady
Hess, Werner
Hillstrom, Anne
H.M. Robbins Public School
Hurtubise, Paul & Margaret
Jago, Lawrence & Lorraine
Jago, Terri
Jarrett, Lawrence & Dianne
Johnson, Andrew
Johns, Mary
Keeshig, Robert
King, Elizabeth
Kinsmen Club of Sault Ste. Marie
Korah Collegiate
Labbe, Chantal
Laitenen, Christine
Leblanc, Savana
Linquist, Melissa
Lombardo, Barbara
MacPhail, Peter
Markkula, Anne
Maskell, Katherine
Mason, Nguyen
McLeod, Steve
McLurg, Scott
McPhee, Dave
Minardi, Nick
Miskiw, Marlene
Murray, Thomas & Martha
Nanni, Joyce & Raymond
Niebrzydowski, Jon
Njari, Laura
Norman, Janet
Notte, Allison
O'Brien, Randy
Ougler, Cindy
Paquette, Kathryn & Marc
Parr, Cathy
Perri, Eddie
Peterson, Dana
Pittendrigh, Patricia
Poser, Wyatt
Presgrave, Mary
Rabeau, Lawrence & Mary
Rackham, Linda
Rice, Jack
Richmond, Bruce & Laura
Richmond, Larissa
Robertson, Sunnie
Sault Ste. Marie Airport Development
Saunders, Elizabeth
Saunders, Gord
Seguin, George
Slumskie, Joanne & Daniel
Smith, Carly
Smith, Ivana
Smith, Joan
Smith, Mary
Soo Mill and Lumber Company
Stadnyk, Gail
Sweigard, Janey
Swystun, Karen & William
Vezina, Theresa
Webb, David
Weber, Delmer
Wierzbicki, Paul
WinExpert
WINMAR Sault Ste. Marie
Woods, Susan

2018/2019 Sault Ste. Marie YMCA Board of Directors, Executive

CHAIR

Robert Burns

VICE CHAIR

Lori Bertrand

TREASURER

Joel Rowswell

SECRETARY

Ann Ciaschini

DIRECTORS

Dino Biasucci

Pat Ciaschini

Maxine Lesage

Allison Notte

Sharon Seeler

Robert Spina

Bill Vanderleest

Colin Wilson

Charlotte Wiseman

Sault Ste. Marie YMCA Management Team

Kim Caruso	Chief Executive Officer
Anne Markkula	Chief Financial Officer
Marlene Miskiw	Manager, ChildCare and Children's Services
Rose Berardelli	Manager, Membership Services and Marketing
Todd Hocking	Manager, Child, Youth & Aquatics
Ryan Scott	Supervisor, Plant and Facility
Erica Tucker	Supervisor, Adult Programs and Marketing
Maria Santoro	Supervisor, ChildCare and Children's Services
Allyson Pazdrak	Supervisor, YMCA Riverview ChildCare

Staff Service Awards

STAFF SERVICE AWARDS

5 YEARS	**Linda Rackham**
	Erica Tucker
10 YEARS	**Kim Caruso**
	Allan Cote
	Carly Smith
15 YEARS	**Victoria Pelchat**
25 YEARS	**Stephanie Fera**
	Marlene Miskiw

117th Annual General Meeting Nominating Report

The Nominating Committee presents the following members for election to the Sault Ste. Marie YMCA Board of Directors for a three-year term expiring 2021:

1st - 3 Year Term

Alexandria Little

2nd - 3 Year Term

Lori Bertrand

Dino Biasucci

Maxine Lesage

3rd - 3 Year Term

Ann Ciaschini

YMCA STRONG KIDS CAMPAIGN

Kids are our future

Kids can help create strong communities for today and for the future, but only if they have the chance to reach their full potential.

Your donation will help support proven programs that give kids the opportunities they need to live healthier, happier lives now, but also to grow into productive adults.

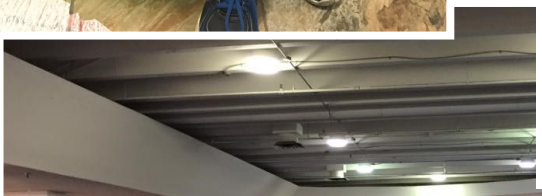
By giving today, you can help our kids build a better community for tomorrow.

Impact of Your Gift...

YMCA programs have a positive impact on all, but particularly on children, teens and young adults, dramatically enhancing their health and overall well-being. The economic impact of keeping our kids healthy and active is well proven and documented.

How to Give

Don't Wait... Give generously today!

Give in person, call the number below or to donate online, visit:

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