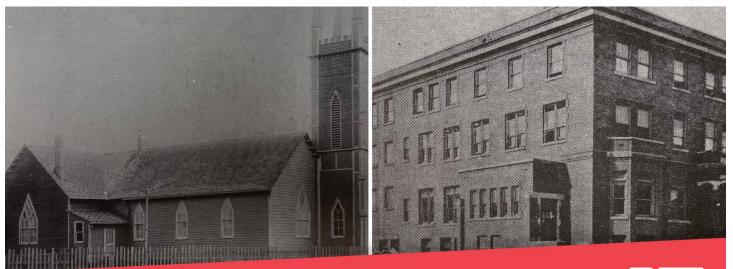


THE SAULT STE. MARIE 120th ANNUAL GENERAL MEETING



## Celebrating





# Here to Stay

## A MESSAGE FROM THE BOARD CHAIR

As we gather to celebrate the 120<sup>th</sup> Annual General Meeting of the Sault YMCA, we must pause to reflect on what we have achieved. Throughout the past 120 years our YMCA has had to endure two World Wards, a Great Depression, a number of recessions, and local economic changes at every turn.

However, the hardships of those events do not compare to the financial and emotional stress put on our Association during the recent pandemic. Never before has our Y been forced to close its doors for so long. Never before has our Y seen the drastic changes that needed to be implemented in order to maintain the safety of our staff, members, and community at large. Never before has our Y had to rally together as it has since March 2020.

But we did and we continue to do so.

With the support of our members and the dedication of our tremendous staff and volunteers we have weathered the storm. I truly believe that we are Here to Stay.

The struggle is not over yet though. We must continue to meet the needs of our community while maintaining our sustainability for years to come. I have the utmost confidence that our staff will continue to deliver the programs and services we need, at the highest level. And with the support of our board of directors and Y Canada we will get back on track and begin to move the ship forward once again.

Sense of belonging. Impact. Sustainability. These are the three pillars holding our Y up. And Diversity is the common foundation. This belief is what has sustained our YMCA for 120 years. It is also what enabled us to continue delivering necessary programs to our community in the past year during most difficult economic times.

Most important though is that by remaining focused on those three pillars and their common foundation we will continue to enrich those who call the Y home and contribute to a stronger and healthier Sault Ste. Marie for everyone, every year, for decades to come.

A sincere thank you to all of our volunteers, members and especially our employees for playing a vital role in what was a most difficult and stressful year.

You are Y. And our Y is Here to Stay.

Joel Rowswell, Chair Sault YMCA Board of Directors



## A MESSAGE FROM THE CEO

To say that this year has been a roller coaster of highs and lows is an understatement. Although the current pandemic has put financial and emotional stress on our Association, it's members, and our staff, we have still managed to achieve wonderful things!

We have seen a strong return of members following the lockdowns, continued to provide the highest quality child care at a number of locations, and maintained vital youth employment services and wellness activities. Throughout it all we also continued, when needed, to provide emergency child care for essential workers and managed to hire a new Fundraising and Community Engagement Lead. With respect to fundraising, our totals surpassed that of recent years.

We will continue to source out funding for infrastructure, grow fundraising, and seek new partnerships and collaboration – both within our community and through shared services and unification opportunities within the greater Y network to ensure that our Y remains Here to Stay for another 120 years!

We also embarked on an internal peer review with the assistance of Y Canada. This highlighted certain areas we need to look at as we move to recover from the pandemic. Thanks to the work of our volunteer board and staff many of these items are already being addressed.

We continue to pivot in order to provide critical services and our team of staff and volunteers have proven that they are always up to the challenge. This is a source of great pride for myself. It also serves as a reminder as to why we have had the sustainability of 120 years and counting.

As one of the longest-standing charities in our community, we should all be very proud of the role that we have played in ensuring that everyone has a place where they belong – even during a global pandemic.

This past year we also said farewell to our CEO Tracey Cooke and we would be remiss if we did not say that much of what we accomplished last year would not have been possible without the foundation she laid. Thank you for your leadership Tracey, as well as your on-going dedication to our YMCA in an advisory role.

Finally, Thank You to all of you - our board, staff, volunteers, members and donors - for your critical support over the last year. Without you there would be no Y. And you have proven that by working together, we can accomplish a great deal and remain Here to Stay!

all

Anne Markkula, Acting CEO Sault YMCA

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#### Sault Ste Marie YMCA 120<sup>th</sup> Annual General Meeting

Wednesday, September 29<sup>th</sup>, 2021 8:00am Virtual Meeting via Zoom

#### "A Connected YMCA for a Healthier Sault Ste. Marie"

The Sault Ste. Marie YMCA is a charitable organization that promotes the development of spirit, mind and body by encouraging healthy lifestyles, personal growth and service to the community.

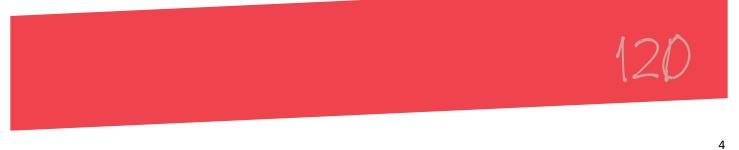
Our cornerstone values that provide the foundation for decision making are:

#### Caring, Honesty, Respect, Responsibility, Excellence, Social Inclusion

#### AGENDA

- 1. Welcome and Y Story
- Call to Order of the 120<sup>th</sup> Annual General Meeting 2.
- Minutes of the 119<sup>th</sup> Annual General Meeting held Sept. 23<sup>rd</sup>, 2020 3.
- 4. Chair Report – Joel Rowswell
- 5. CEO Report – Anne Markkula
- 6. By-Law Updates - Joel Rowswell
- 7. Nominating Committee Report & Election of Directors - Sharon Seeler
- Presentation of the Audited Financial Statements Kristy Aloe 8.
- 9. Acknowledgement of Staff Recognition Awards
- 10. Adjournment

Thank you for supporting your Sault Ste. Marie YMCA!

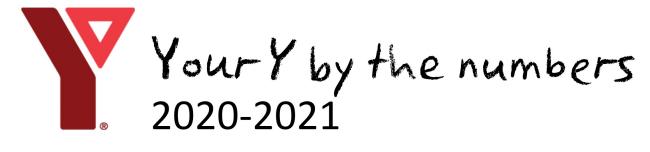


March 31	2021	2020
Assets		
Current		
Cash and short term investments \$	628,767	538,148
Accounts receivable	174,532	110,437
Supplies for sale	683	1,306
Prepaid expenses	18,473	17,624
	822,455	667,515
Restricted - Cash and short term investments	122,580	116,613
Capital assets	3,336,720	3,385,178
\$	4,281,755	4,169,306
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued liabilities	186,830	198,944
Payable to affiliated clubs	27,445	24,764
Deferred revenue	518,191	705,021
Current portion of long term debt	153,311	149,918
Current portion of capital lease obligations	-	2,137
	885,777	1,080,784
Deferred contributions	1,617,081	1,570,223
Long term debt	1,744,585	1,868,852
Net Assets	4,247,443	4,519,859
Externally restricted	24,734	24,734
Endowments	60,817	60,817
Unrestricted	(51,239)	(436,104)
	34,312	(350,553)
	4,281,755	4,169,306

This financial information has been taken from the audited statements prepared by Joe Ruscio Professional Corporation. Complete financial statements are available upon request.

March 31		2021	2020
Revenue			
Membership	\$	584,429	1,331,222
Program		155,202	333,988
Childcare		2,210,625	2,881,099
Government grants		509,626	665,387
Service and supply		16,117	81,411
Donations and fundraising		141,319	87,835
Amortization of deferred contributions		69,049	100,858
Lottery		38,260	-
Other		953,526	63,329
	-	4,678,153	5,545,129
Expenses	-		
Wages and benefits		2,982,694	3,834,786
Program supplies		258,078	216,656
Building operations		535,969	800,767
Administration		191,571	293,432
Affiliated organization fees		31,170	72,275
Fundraising		30,228	27,926
Amortization		181,778	192,562
Interest and bank charges		17,372	11,918
Interest on long term debt & leases		54,802	63,137
Bad debts		9,626	11,671
	_	4,293,288	5,525,130
Excess (deficiency) of revenue over	-		
expenses	\$	384,865	19,999
Net assets (deficit) , beginning of year		(350,553)	(370,552)
Excess (deficiency) of revenue over	-		
expenses		384,865	19,999
Net assets, end of year	\$	34,312	(350,553)

120





\$64,331

219 people in our communication of the Sault Ste. Marie YMCA people in our community and

The Sault Ste. Marie YMCA Membership Financial Assistance totalled

**Summer Camps Financial Assistance totalled** 

\$3,383 \$129,393.21 was raised through donations and fundraisers.

Participants in the

**Bridging Youth to Employment Program** 





infant to school-aged children were cared for by our Child Care and Child Minding services



children used our Emergency ChildCare over the three lockdowns throughout the year

### **Board Of Directors**

CHAIR

Joel Rowswell TREASURER

Sharon Seeler

VICE CHAIR Lori Bertrand SECRETARY Allison Notte

#### PAST PRESIDENT

Robert Burns DIRECTORS

Maxine Lesage Christian Tenaglia Ann Ciaschini

Bill Vanderleest Jake D'Agostini Alex Little

## Management Team

Anne Markkula	Chief Financial Officer and Interim CEO
Marlene Miskiw	Manager, ChildCare and Children's Services
Rose Berardelli	Manager, Membership Services and Marketing
Ryan Scott	Supervisor, Plant and Facility
Matt LaMontagna	Supervisor, Child, Youth & Family
Erica Tucker	Supervisor, Adult Programs and Marketing
Maria Santoro	Supervisor, ChildCare and Children's Services
Allyson Pazdrak	Supervisor, YMCA Riverview ChildCare
Laura Narji	Supervisor, YMCA Boreal ChildCare
Jean Favaro	Supervisor, YMCA Holy Family ChildCare



ANNE MARKKULA	<b>30 YEARS</b>
JEAN FAVARO	<b>30 YEARS</b>
NICOLE D'ETTORRE	15 YEARS
KATHY MCKEE	15 YEARS
KRYSTYNA MACKENZIE	15 YEARS
PATRICIA PITTENDRIGH	10 YEARS
TYLER STEWART	10 YEARS
JOE MILLER	5 YEARS
ROSE BERARDELLI	5 YEARS
ANGUS MACDONALD	5 YEARS
SUSAN RAJAMAKI	5 YEARS
SYDNEY COMPEAU	5 YEARS
SAMANTHA BARRETT	5 YEARS
LORI DEWAR	5 YEARS





YMCA believes in communities. Our Strong Communities Campaign funds many programs and services that are helping to enrich lives of those in our community.

Donations provide an opportunity to send children from Sault Ste. Marie and area to camp, help a child from a priority neighbourhood learn to swim, support seniors or give parents piece of mind knowing their children are in a safe place while they work. The Strong Communities Campaign supports all ages and stages. No one is turned away from the Y.

Your gift will help ensure people of all ages are healthier and more productive regardless of their financial circumstance. Every dollar donated to the YMCA Strong Communities campaign directly supports kids, families and seniors in our community.

How to give:

Give in person, call the number below or donate online, visit:

705-945-5178 ssmymca.ca/getinvolved

