



121ST ANNUAL MEETING
ANNUAL IMPACT REPORT



A DRIVING FORCE FOR GOOD



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A MESSAGE FROM THE BOARD CHAIR

As we gather to celebrate the 121st Annual Meeting of the Sault YMCA, we must pause to reflect on what we have achieved, especially during the last fiscal year.

Despite struggling through year two of a global pandemic, our YMCA's focus was always on recovery. The financial and emotional stress put on our Association, along with numerous changes and the requirements to pivot to new ways of doing things definitely took its toll.

However, our staff, volunteers and members continued to rally together. Our long-standing and recently retired CFO – Anne Markkula led the charge as Interim CEO for the first half of the year. Anne's dedication and loyalty to our Y has been foundational to our Association. Her ability to navigate throughout the pandemic allowed us to weather the storm. We then welcomed in our new CEO – Robert Burns, who has built his new leadership team with the focus always being on recovery as opposed to survival.

Now we find ourselves in a position to pick up where we left off pre-pandemic. Growth, addressing infrastructure needs, and expanding on partnerships and collaboration will ensure our long-term sustainability for decades to come.

We must continue to meet the needs of our community while addressing deferred maintenance. And I have the utmost confidence that our staff will continue to deliver the programs and services we need at the highest level while ensuring that our 57-year-old home will always be a place that provides a sense of belonging for everyone in our community.

A sense of belonging. This core belief is what has sustained our YMCA for 121 years. It is also what will drive us forward as we continue to recover from the past two years. But most important is that this core belief will also ensure that the YMCA will continue to enrich those who call the Y home and contribute to a stronger and healthier Sault Ste. Marie for everyone for decades to come.

On behalf of the Board of Directors I want to extend a sincere thank you to all of our volunteers, donors, members and especially our staff for their dedication and the role they play in our success!



Joel Rowswell, Chair
Sault YMCA Board of Directors

A MESSAGE FROM THE CEO

To say that the past couple of years has been fraught with highs and lows is an understatement. Although the pandemic has put financial and mental stress on our Association, it's members, and our staff, we have still managed to achieve wonderful things!

We have seen a strong return of members following the lockdowns, in fact of the 44 local YMCAs in Ontario, our Y ranks 5th in membership rate-of-recovery post-pandemic at 76%.

Throughout the past year our YMCA continued to provide the highest quality childcare at a number of locations and maintained vital youth employment services and wellness activities.

Labour shortages throughout the country also affected us. The need for staffing in Member Services, Lifeguards, Instructors, and Housekeeping was ever-present...and continues. But we continued to adapt and provide the services our members, and our community, have come to expect.

We will continue to source out funding for infrastructure, grow fundraising, and seek new partnerships and collaboration – all of which were hindered during the pandemic and numerous lockdowns we had to endure. I'm already looking forward to next year's CEO Report because of all the things we have already accomplished in these areas.

Our survival over the past two years was due in great part by the tireless dedication of several people...our volunteer board of directors, our dedicated staff, our understanding vendors, and our incredible donors. In addition, I want to mention one person in particular...our former CFO and Interim CEO Anne Markkula. Even though Anne weathered the majority of the COVID storm, what she will be remembered for is over 30 years of tireless & selfless dedication to our Y. All the best in retirement Anne, you have certainly earned it!

As one of the longest-standing charities in our community, we should all be very proud of the role that we have played in ensuring that everyone has a place where they belong – and continue to belong, for over 120 years and counting!



Robert Burns, CEO
Sault YMCA



Sault Ste Marie YMCA 121st Annual Business Meeting

Wednesday, October 5th, 2022

7:30am

Sault YMCA Auditorium

“A Connected YMCA for a Healthier Sault Ste. Marie”

The Sault Ste. Marie YMCA is a charitable organization that promotes the development of spirit, mind and body by encouraging healthy lifestyles, personal growth and service to the community.

Our cornerstone values that provide the foundation for decision making are:

Caring, Honesty, Respect, Responsibility, Excellence, Social Inclusion

AGENDA

1. Welcome, Land Acknowledgement and Y Story
2. Call to Order of the 121st Annual Meeting
3. Minutes of the 120th Annual General Meeting held Sept. 29th, 2021
4. Chair Report – **Joel Rowswell**
5. CEO Report – **Robert Burns**
6. By-Law Updates – **Lori Bertrand**
7. Nominating Committee Report & Election of Directors – **Joel Rowswell**
8. Presentation of the Audited Financial Statements – **Karli Chiarello (Joe Ruscio Professional Corporation)**
9. Acknowledgement of Staff Recognition Awards – **Robert Burns**
10. Adjournment

Thank you for supporting your Sault Ste. Marie YMCA!



Sault Ste Marie YMCA 120th Annual General Meeting

Wednesday September 29th, 2021

8:00am

Virtual Meeting via Zoom

Minutes

Present: J. Rowswell, L. Bertrand, S. Seeler, R. Burns, A. Notte, C. Ougler, T. Cooke

Regrets: A. Little, M. Lesage, W. Vanderleest, A. Ciaschini, C. Tenaglia, J. D'Agostini

Staff: A. Markulla, Senior Leadership Team, K. Aloe (JRPC auditor)

1. **Welcome and Y Story** – Video presented by N. Collett
2. **Call to Order** – J. Rowswell called to order the 120th Annual General Meeting at 8:02 a.m.

Motion 10.29.01: BIRT the 119th Annual General Meeting minutes be accepted as presented.

Moved by A. Notte, seconded by L. Bertrand. Carried

3. **Chair Report** – Presented by J. Rowswell
4. **CEO Report** – Presented by A. Markkula
5. **By-Law Updates** – Presented by J. Rowswell – no changes
6. **Nominating Committee Report & Election of Directors** – Presented by S. Seeler

Motion 10.29.02: BIRT Cindy Ougler be declared elected to the Sault Ste. Marie YMCA Board of Directors for a three-year term ending in 2024.

Moved by S. Seeler, seconded by L. Bertrand. Carried

Motion 10.29.03: BIRT Joel Rowswell and Lori Bertrand begin their third three year term with the Sault Ste. Marie YMCA Board of Directors ending in 2024.

Moved by S. Seeler, seconded by A. Notte. Carried

7. **Retiring Director** – Presented by J. Rowswell
8. **Presentation of the Audited Financial Statements** – Presented by Kristy Aloe of Joe Ruscio Professional Corporation

Motion 10.29.04: BIRT the Audited Financial Statements be accepted as presented.

Moved by S. Seeler, seconded by A. Notte. Carried

9. **Acknowledgement of Staff Recognition Awards** – Names of staff service awards were read by J. Rowswell and R. Burns

5 Year Service Award - Samantha Barrett, Rose Berardelli, Sydney Compeau, Lori Dewar, Angus MacDonald, Joe Miller, Susan Rajamaki

10 Year Service Award - Patricia Pittendrigh, Tyler Stewart

15 Year Service Award - Nicole D’Ettorre, Krystyna Mackenzie, Kathy McKee

30 Year Service Award - Jean Favaro, Anne Markkula

10. Adjournment

Motion 10.29.05: BIRT the 120th Annual General Meeting be adjourned.

Moved by J. Rowswell, seconded by R. Burns. Carried

The meeting adjourned at 8:36 a.m.



Chair
Sault Ste. Marie YMCA Board of Directors



Secretary
Sault Ste. Marie YMCA Board of Directors

Thank you for supporting your Sault Ste. Marie YMCA!

YOUNG MEN'S CHRISTIAN ASSOCIATION OF SAULT STE. MARIE
STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31,	2022	2021
ASSETS		
CURRENT ASSETS		
Cash and short-term investments	\$ 565,293	\$ 439,552
Accounts receivable (net of allowance for doubtful accounts of \$2,000; 2021 - \$2,000)	72,068	174,532
Supplies for sale	185	683
Prepaid expenses	18,985	18,473
	<u>656,531</u>	<u>633,240</u>
INVESTMENTS		
Financial assets, measured at fair value	284,603	189,215
RESTRICTED ASSETS		
Cash and short-term investments	106,232	122,580
CAPITAL ASSETS (note 2)	3,221,347	3,336,720
	<u>\$ 4,268,713</u>	<u>\$ 4,281,755</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued liabilities (note 3)	\$ 244,048	\$ 186,830
Payable to affiliated clubs	26,927	27,445
Deferred revenue	81,569	79,842
Deferred contributions (note 5)	589,753	438,349
Current portion of long-term debt (note 4)	188,182	153,311
	<u>1,130,479</u>	<u>885,777</u>
DEFERRED CAPITAL CONTRIBUTIONS (note 6)	1,610,312	1,617,081
LONG-TERM DEBT (note 4)	1,555,333	1,744,585
	<u>4,296,124</u>	<u>4,247,443</u>
NET ASSETS (DEFICIT)		
Externally restricted (note 9)	24,734	24,734
Endowments (note 10)	60,817	60,817
Unrestricted	(112,962)	(51,239)
	<u>(27,411)</u>	<u>34,312</u>
	<u>\$ 4,268,713</u>	<u>\$ 4,281,755</u>

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF SAULT STE. MARIE
STATEMENT OF OPERATIONS**

YEAR ENDED MARCH 31,	2022	2021
REVENUE		
Membership	\$ 649,266	\$ 584,429
Programming	367,226	155,202
Childcare	2,687,440	2,210,625
Government grants	703,643	509,626
Service and supply	7,414	16,117
Donations and fundraising	92,642	141,319
Amortization of deferred contributions	71,915	69,049
Lottery	25,715	38,260
Other	331,023	953,526
	<u>4,936,284</u>	<u>4,678,153</u>
EXPENSES		
Administration	274,911	191,571
Affiliated organization fees	56,699	31,170
Amortization	179,517	181,778
Bad debts	12,793	9,626
Building operations	625,306	535,969
Fundraising	40,168	30,228
Interest	20,282	17,372
Interest on long-term debt and leases	61,114	54,802
Program supplies	222,934	258,078
Wages and benefits	3,504,283	2,982,694
	<u>4,998,007</u>	<u>4,293,288</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$ (61,723)	\$ 384,865



Your Y by the numbers

2021-2022

3,136 people in our community and surrounding area BELONG to the Sault Ste. Marie YMCA

The Sault Ste. Marie YMCA Membership Financial Assistance totalled

\$71,746 

Summer Camps Financial Assistance totalled

\$5,340 

\$92,642 was raised through donations and fundraisers. 



370 infant to school-aged children were cared for by our Child Care and Child Minding services

39 
Participants in the Bridging Youth to Employment Program

Board Of Directors

CHAIR

Joel Rowswell

VICE CHAIR

Christian Tenaglia

SECRETARY

Cindy Ougler

DIRECTORS

Maxine Lesage

Lori Bertrand

Allison Notte

Bill Vanderleest

Jake D'Agostini

Management Team

Robert Burns

CEO

Michael Goodship

Chief Financial Officer

Marlene Miskiw

Manager, Child Care and Children's Services

Natasha Collett

Manager, Fundraising and Marketing

Ryan Scott

Manager, Plant and Facility

Staff Service Awards

MARIA SANTORO	35 YEARS
ANTONIA WETZL	30 YEARS
LAURA NJARI	25 YEARS
BARBARA LOMBARDO	20 YEARS
VERONICA DUGUAY	10 YEARS
DAWN BULLOCK	5 YEARS
EMILY HEWGILL	5 YEARS
MEGAN KIYOSHK	5 YEARS
DAWN MARENGER	5 YEARS
CATHY NASH	5 YEARS
DANIELLE O'DELL	5 YEARS
KAILENE ROBINSON	5 YEARS