



Sault Ste. Marie
YMCA

ANNUAL REPORT 2023





Sault Ste Marie YMCA
122nd Annual Business Meeting
Wednesday, October 18th, 2023, 6:00pm
Sault Ste. Marie YMCA Play Centre
235 McNabb Street, Sault Ste. Marie, ON, P6B 1Y3

Agenda

1. Welcome
 - Land Acknowledgement
 - Introductions
2. Call to Order of the 122nd Annual Business Meeting
3. Minutes of the 121st Annual General Meeting held October 5, 2022
4. Acknowledgement of Staff Recognition Awards
5. Chair Report
6. By-Law Ratification
7. Nominating Committee Report & Election of Directors
8. Presentation of the Financial Statements
9. Adjournment

Thank you for supporting your Sault Ste. Marie YMCA!

“A Connected YMCA for a Healthier Sault Ste. Marie”

The Sault Ste. Marie YMCA is a charitable organization that promotes the development of spirit, mind and body by encouraging healthy lifestyles, personal growth and service to the community. Our cornerstone values that provide the foundation for decision making are:

Caring, Honesty, Respect, Responsibility, Excellence, Social Inclusion



2022/2023 at a glance

500

children enrolled in YMCA childcare
(across all locations)

30

youth provided employment services through the
BYTE program

989

summer camp registrants in 2022
(over nine weeks, across two sites)

724

children and youth participated in Y programming
(April 2022 to March 2023)

14

families

44

adults

8

seniors

received assistance to ensure they could access YMCA
services and programs

\$106,691

in Strong Communities Fund donations



Sault Ste. Marie YMCA 121st Annual General Meeting
Wednesday, October 5, 2022 7:30 AM
Auditorium Sault Ste. Marie YMCA

Present: J. Rowswell, L. Bertrand, C. Ougler, J. D'Agostino

Regrets: M. Lesage, C. Tenaglia, A. Notte, B. Vanderleest

Staff: R. Burns, CEO and Senior Leadership Team

1. **Welcome and Y Story** – Presented by J. Rowswell
2. **Call to Order** – J. Rowswell called to order the 121st Annual General Meeting at 7:40 AM

*Motion 10.05.01: BIRT the 120th Annual General Meeting minutes be accepted as presented.
Moved by L. Bertrand, seconded by C. Ougler Carried*

3. **Chair Report** – Presented by J. Rowswell
4. **CEO Report** – Presented by R. Burns
5. **By-Law Updates** – Presented by L. Bertrand

*Motion 10.05.02: BIRT the proposed By-Law changes and revisions for the Sault Ste. Marie YMCA be accepted as presented.
Moved by L. Bertrand, seconded by C. Ougler Carried*

6. **Nominating Committee Report & Election of Directors** – Presented by J. Rowswell

*Motion 10.05.03: BIRT Elise Schofield be declared elected to the Sault Ste. Marie YMCA Board of Directors for a three-year term ending 2025.
Moved by J. Rowswell, seconded by J. D'Agostino Carried*

*Motion 10.05.04: BIRT Shelly Skinner-Noel be declared elected to the Sault Ste. Marie YMCA Board of Directors for a three-year term ending 2025.
Moved by J. Rowswell, seconded by C. Ougler Carried*

*Motion 10.05.05: BIRT Mitchell Currier be declared elected to the Sault Ste. Marie YMCA Board of Directors for a three-year term ending 2025.
Moved by J. Rowswell, seconded by L. Bertrand Carried*

*Motion 10.05.06: BIRT Christian Tenaglia begins his second three-year term with the Sault Ste. Marie YMCA Board of Directors ending 2025.
Moved by J. Rowswell, seconded by L. Bertrand Carried*

*Motion 10.05.07: BIRT Jake D'Agostino begins his second three-year term with the Sault Ste. Marie YMCA Board of Directors ending 2025.
Moved by J. Rowswell, seconded by L. Bertrand Carried*

*Motion 10.05.08: BIRT Maxine Lesage begins her third three-year term with the Sault Ste. Marie YMCA Board of Directors ending 2025.
Moved by J. Rowswell, seconded by L. Bertrand Carried*

7. **Presentation of the Audited Financial Statements** – Presented by Karli Chiarello of Joe Ruscio Professional Corporation.

Motion 10.05.09: BIRT the audited financial statements be accepted as presented.

Moved by C. Ougler, seconded by L. Bertrand Carried.

8. **Presentation of Staff Recognition Awards** – Presented by J. Rowswell and R. Burns

5 Year Service Award – Dawn Bullock, Emily Hewgill, Megan Kiyoshk, Dawn Marenger, Cathy Nash, Danielle O’Dell, Kailene Robinson

10 Year Service Award – Veronica Duguay

20 Year Service Aware – Barb Lombardo

25 Year Service Award – Laura Njari

30 Year Service Award – Antonia Wetzl

35 Year Service Award – Maria Santoro

9. **Adjournment**

Motion 10.05.10: BIRT the 121st Annual General Meeting be adjourned.

Moved by L. Bertrand, seconded by C. Ougler Carried

The meeting adjourned at 8:15 AM

Chair

Sault Ste. Marie YMCA Board of Directors

Secretary

Sault Ste. Marie YMCA Board of Directors



Young Men's Christian Association of Sault Ste. Marie

Statement of Financial Position

AS AT MARCH 31,	2023	2022
ASSETS		
CURRENT ASSETS		
Cash and short-term investments	\$ 506,787	\$ 565,293
Accounts receivable (net of allowance for doubtful accounts of \$2,000; 2022 - \$2,000)	63,393	72,068
Supplies for sale	185	185
Prepaid expenses	56,021	18,985
	<u>626,386</u>	<u>656,531</u>
INVESTMENTS		
Financial assets, measured at fair value	345,145	284,603
RESTRICTED ASSETS		
Cash and short-term investments	116,997	106,232
PROPERTY, PLANT, AND EQUIPMENT (note 2)	3,286,165	3,221,347
	<u>\$ 4,374,693</u>	<u>\$ 4,268,713</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued liabilities (note 3)	\$ 285,789	\$ 244,048
Payable to affiliated clubs	37,727	26,927
Deferred revenue	155,600	81,569
Deferred contributions (note 5)	1,005,143	589,753
Current portion of long-term debt (note 4)	160,206	188,182
	<u>1,644,465</u>	<u>1,130,479</u>
DEFERRED CAPITAL CONTRIBUTIONS (note 6)	1,542,687	1,610,312
LONG-TERM DEBT (note 4)	1,426,215	1,555,333
	<u>4,613,367</u>	<u>4,296,124</u>
NET ASSETS (DEFICIT)		
Externally restricted (note 9)	24,734	24,734
Endowments (note 10)	60,817	60,817
Unrestricted	(324,225)	(112,962)
	<u>(238,674)</u>	<u>(27,411)</u>
	<u>\$ 4,374,693</u>	<u>\$ 4,268,713</u>

Young Men's Christian Association of Sault Ste. Marie

Statement of Operations

YEAR ENDED MARCH 31,	2023	2022
REVENUE		
Membership	\$ 1,188,282	\$ 649,266
Programming	244,649	367,226
Childcare	3,315,662	2,687,440
Government grants	671,495	703,643
Service and supply	25,019	7,414
Donations and fundraising	120,155	92,642
Amortization of deferred contributions	67,625	71,915
Lottery	-	25,715
Other	72,873	331,023
	<u>5,705,760</u>	<u>4,936,284</u>
EXPENSES		
Administration	313,433	274,911
Affiliated organization fees	148,441	56,699
Amortization	166,126	179,517
Bad debts	7,348	12,793
Building operations	780,315	625,306
Fundraising	14,752	40,168
Interest	15,229	20,282
Interest on long-term debt and leases	89,866	61,114
Program supplies	299,661	222,934
Wages and benefits	4,081,852	3,504,283
	<u>5,917,023</u>	<u>4,998,007</u>
DEFICIENCY OF REVENUE OVER EXPENSES	\$ (211,263)	\$ (61,723)

DRAFT





2023 STAFF SERVICE AWARDS

Kim Brownlee

5 years



Jayla Cesarin

5 years

Samudra De Alwis

5 years

Jasmine Kennedy

5 years



Kia Lake

5 years

Lisa Flammia

5 years

Bobbi-Lynn Murdock

5 years

Allyson Pazdrak

5 years

Amanda Simon

5 years



Thomas Thibault

5 years